



A TECH DATA COMPANY

DLT's mission is to accelerate technology growth for the public sector.



## DLT Solutions & Equalis Group

Publicly Procured Contract Vehicle

### DLT Solutions Contract Highlights

- Pre-competed pricing and terms to enable easier, faster procurement of cybersecurity software.
- Industry-leading support from the largest, longest-serving public sector distributor.
- Access to DLT's network of 1,000+ service partners providing high-quality services to meet customer's business needs.

### Who is DLT Solutions?

Established in 1991, DLT accelerates public sector growth for technology companies in the federal, state and local, education, utilities, and healthcare markets. As the premier government solutions aggregator, DLT creates value for its technology partners by enabling their public sector customers to make smarter technology choices. DLT provides access to a robust network of partners, a broad portfolio of over 80 in-house contract vehicles, and dedicated channel and enablement services. DLT's expertise is focused on six core technology domains: Application Lifecycle, Big Data & Analytics, Business Applications, Cloud Computing, Cybersecurity, and IT Infrastructure.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** COG-2127B

**Lead Agency:** CCOG

**Initial Term:** 05.01.2022 – 04.30.2026

**Renewable Through:** 04.30.2027

## Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.