

# Foglight®

## Consolidate/Upgrade Monitoring Tools

### Cut Operations Costs and Improve Service Delivery

As an IT professional, you are always seeking new ways to streamline operations and reduce costs—without negatively impacting service levels. There are a variety of popular ways to do this, including consolidation of critical applications and virtualization of physical servers to name a couple. Regardless of your approach to cost savings, it's important to consider how changes to your enterprise environment will impact your performance monitoring and application support needs.

Major infrastructure changes like these can create gaps in monitoring coverage that your specialized monitoring tools can't handle. Adding more specialized monitoring tools is counter to your cost savings goals. It would be better if you could also save money by consolidating your monitoring tools, fill those coverage gaps, and deliver high levels of service to your customers. Foglight can not only help you monitor your changing application environment, it can also help you fill any new gaps in coverage while reducing maintenance and operational costs associated with your current monitoring tools.

Unlike other application performance monitoring (APM) solutions, Foglight is a single, integrated toolset that can be used by all stakeholders.

### Capabilities

#### Consolidate and Improve Current Monitoring Capabilities Without Losing Existing Functionality

Armed with Foglight's deep diagnostic and root-cause detection capabilities, all stakeholders can have full visibility of monitoring data to solve problems like never before. There's no need to waste valuable time and resources manually sifting through results from specialty monitoring tools. Foglight does this for you and offers expert advice to help you solve problems quickly.

#### Reduce Software Maintenance and Operational Costs Associated with Specialty Monitoring Tools

How much do you spend each year to maintain and support specialty tools that monitor your databases or network? How about your virtual environment? By consolidating your monitoring needs with Foglight, you can significantly reduce costs associated with annual maintenance, complex integrations and ongoing support of existing monitoring tools. There's no need to maintain multiple vendor relationships when Foglight can help you save money by using one, integrated monitoring toolset.

### BENEFITS

- Upgrade monitoring capabilities to fill gaps in coverage
- Reduce vendor maintenance and support costs
- Consolidate domain specialty monitoring tools without losing functionality
- Integrate with existing event consoles including IBM™, HP, CA and others as needed

*"Consolidation of several tools eliminated licensing costs, enabled centralized visibility, and ultimately provided new insights into Datalex customers' performance."*

- Datalex  
A leader in travel distribution software

## Fill Monitoring Gaps Associated with Critical Applications and Services

With today's explosive growth of new technologies and services, many companies are discovering that they have critical gaps in monitoring coverage and are looking to Foglight's industry leading APM capabilities to fill gaps in monitoring coverage, such as:

- *Virtual server monitoring* – Foglight offers best-in-class VM monitoring capabilities that will correlate events occurring in both your virtual and physical infrastructure with the rest of your application environment so you can solve problems quickly – all in one, integrated toolset.
- *End-user experience monitoring* – Foglight lets you track real user activity and leverage live session record and replay capabilities for deeper insight into user behavior.

### About Quest Software, Inc.

Now more than ever, organizations need to work smart and improve efficiency. Quest Software creates and supports smart systems management products—helping our customers solve everyday IT challenges faster and easier. Visit [www.quest.com](http://www.quest.com) for more information.

### A Pragmatic Approach

Foglight's modular design allows you to adopt specific monitoring capabilities as you need them. There's no need to replace everything all at once. Add new capabilities over time as your business needs and budget allow.

## Quest Named A Leader

in Gartner's Magic Quadrant for Application Performance Monitoring

Gartner®

*The Magic Quadrant is copyrighted February 18, 2010 by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.*



5 Polaris Way, Aliso Viejo, CA 92656 | PHONE 800.306.9329 | WEB [www.quest.com](http://www.quest.com) | E-MAIL [sales@quest.com](mailto:sales@quest.com)

If you are located outside North America, you can find your local office information on our Web site.

© 2010 Quest Software, Inc.  
ALL RIGHTS RESERVED

Quest Software and Foglight are registered trademarks of Quest Software, Inc. in the U.S.A. and/or other countries. All other trademarks and registered trademarks are property of their respective owners.  
DSD-Foglight-ConsolidationAndUpgradeMonitoringTools-US-CW-20100708