



# SEWP V

## Ordering Guide

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## 1.0 Overview of SEWP V

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The principal purpose of NASA's Solutions for Enterprise-Wide Procurement (SEWP) V contracts is to provide state-of-the-art information technology and computer technologies, high-end scientific and engineering processing capabilities, network equipment and peripherals. These Government-Wide Acquisition Contracts (GWACs) are available for ordering by all NASA centers, all federal agencies and their contractors. NASA's Goddard Space Flight Center, Greenbelt, Maryland procures and manages the SEWP V effort.

The SEWP V contracts are commercial-based contracts, whose acquisition ensued using formal Source Evaluation Board (SEB) procedures. The SEWP V solicitation comprised one set of terms and conditions, one set of proposal instructions and evaluation criteria, and multiple sets of specifications for Information Technology (IT) developed around core competencies of state-of-the-art IT products.

Effective May 1, 2015, DLT Solutions will provide a wide variety of technology solutions under Group A (NGG15SC07B) and Group D (NGG15SC32B) of the [NASA Solutions for Enterprise-Wide Procurement \(SEWP V\) Contracts](#).

All the awards are for firm-fixed-price, indefinite-delivery/indefinite-quantity contracts (IDIQs). Each contract will have an effective ordering period of 10 years, consisting of a five-year base period from May 1, 2015 to April 30, 2020, and one five-year option period from May 1, 2020 to April 30, 2025.

## 2.0 About DLT Solutions

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Since 1991, DLT Solutions (DLT) has worked exclusively with the Public Sector providing innovative and cost-effective commercial-off-the-shelf (COTS) information technology products, solutions, and services to assist Federal agencies in achieving their missions. Our ability to broker vendor and customer relationships, along with our commitment to unparalleled customer satisfaction, enabled DLT to achieve nearly \$950 million in 2014 revenues across more than 80,000 corporate-wide sales quotations and 28,000 customer delivery orders.

DLT works in partnership with both our customers and vendors to solve many challenges including consolidation, big data, mobility, security, and cloud adoption. The depth and breadth of our knowledge and experience stem from working with our Public Sector customers from the "edge" (remote offices, field, etc.) to agency data centers. DLT's experience as a Government-Wide Acquisition Contract (GWAC) holder has given us a clear understanding of the importance of the SEWP V portfolio.

Based on DLT's deep investments to support our manufacturer partnerships, DLT has earned many of our manufacturer's highest level partnerships including Oracle Platinum, Symantec Platinum, Amazon Web Services Advanced Consulting Partner, often times being the largest partner for our vendors supporting the Public Sector. With these higher level partnerships, DLT is able to provide our customers with a superior level of support and, equally important, very competitive pricing.

DLT's evolution as a company and our continued commitment to provide our customers with the latest technologies and corresponding technical expertise have been recognized in the industry. We received the following Awards and Distinctions in 2013-2016:

- 2016 CRN Solutions Provider 500 (#39)
- 2016 Red Hat Middleware Solution Public Sector Provider of the Year
- 2016 IDC Government Insights Top 100 Federal IT Rankings (#72)
- 2016 Red Hat Public Sector Partner of the Year
- 2016 Bloomberg BGOV200 (#140)
- 2016 Washington Technology Top 100 (#56)
- 2015 CRN Solutions Provider 500 (#35)
- 2015 Washington Technology Top 100 (#59)
- 2015 Bloomberg BGOV200 Federal Industry Leaders (#151)
- 2015 Red Hat Public Sector Partner of the Year
- 2014 Washington Technology Top 100 Contractors (#66)
- 2014 CRN Solutions Provider 500 (#39)
- 2014 Bloomberg Government Top Federal Industry Leaders (#177)
- 2014 Red Hat's Public Sector Cloud Partner of the Year
- 2013 Google North America VAR Excellence Award – Geospatial
- 2013 Google North America Sales Excellence Award – Search
- 2013 Red Hat's Public Sector Virtualization Partner of the Year
- 2013 Google North America Partner of the Year – Maps for Business

DLT is confident that our past performance represents the product mix and experience necessary to fulfill the current and future needs of SEWP V customers. *The forward thinking operating philosophy of DLT is customer focused with fast, flexible and responsive execution on all customer requirements.*

## 3.0 Contract Details

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### 3.1 Contract Numbers

- Category A, Group A NNG15SC07B - Computer Based Systems NAICS 334111
- Category B, Group D NNG15SC32B - Network Devices, Computer Security Tools and Advanced Video and Conference Tool NAICS 541519

### 3.2 Period of Performance

DLT's contracts have an effective ordering period of 10 years, starting with a five-year base period from **May 1, 2015 to October 31, 2020** and one five-year option to extend the period of performance through October 31, 2024.

### 3.3 Contract Competition

DLT's contracts were competitively awarded, so no additional formal competition is required for delivery orders. However, as part of multi-award contract groups A and D, Fair Opportunity must be provided to all other contract holders in those groups. The Quote Request Tool (QRT), which can be found at <https://www.sewp.nasa.gov/grt/security/login.sa>, automatically distributes quote requests to the appropriate contract holders. For additional information about Fair Opportunity, go to <http://www.sewp.nasa.gov/info/fairconsid.shtml>.

There is no requirement to obtain three quotes as long as all Contract Holders within a Group are given an opportunity to provide a quote.

## 4.0 Program Support

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### 4.1 DLT's SEWP V Contracts Program Office

For contractual questions, unresolved issues, or problematic orders, contact:

| Program Manager  |
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| Nicole Scotchel<br>Telephone: 703-773-9215<br>Fax: 866-708-6867<br>Email: <a href="mailto:nicole.scotchel@dlt.com">nicole.scotchel@dlt.com</a> |

### 4.2 DLT Contact List

SEWP customers may contact the people listed below to:

- Request product information to prepare a quote request
- Request information about installation, warranty, software support and technical support 
- Address any post-delivery issues

| Product            | Name             | Email  |
|--------------------|------------------|--|
| Akamai             | Lindsey Hardy    | <a href="mailto:lindsey.hardy@dlt.com">lindsey.hardy@dlt.com</a>       |
| AlienVault         | Peter Barry      | <a href="mailto:peter.barry@dlt.com">peter.barry@dlt.com</a>           |
| Amazon             | Seth Anderson    | <a href="mailto:seth.anderson@dlt.com">seth.anderson@dlt.com</a>       |
| Ansible            | Kyle Petrosino   | <a href="mailto:kyle.petrosino@dlt.com">kyle.petrosino@dlt.com</a>     |
| AppDynamics        | Lindsey Hardy    | <a href="mailto:lindsey.hardy@dlt.com">lindsey.hardy@dlt.com</a>       |
| Archibus           | Michael Patiello | <a href="mailto:michael.patiello@dlt.com">michael.patiello@dlt.com</a> |
| Autodesk           | Michael Patiello | <a href="mailto:michael.patiello@dlt.com">michael.patiello@dlt.com</a> |
| BDNA               | David Van Hoven  | <a href="mailto:david.vanhoven@dlt.com">david.vanhoven@dlt.com</a>     |
| Beyond Trust       | Peter Barry      | <a href="mailto:peter.barry@dlt.com">peter.barry@dlt.com</a>           |
| BMC                | David Roth       | <a href="mailto:david.roth@dlt.com">david.roth@dlt.com</a>             |
| CloudBees          | Kyle Petrosino   | <a href="mailto:kyle.petrosino@dlt.com">kyle.petrosino@dlt.com</a>     |
| Dell               | Bradley Gernat   | <a href="mailto:bradley.gernat@dlt.com">bradley.gernat@dlt.com</a>     |
| Flexera            | David Van Hoven  | <a href="mailto:david.vanhoven@dlt.com">david.vanhoven@dlt.com</a>     |
| ForeScout          | Peter Barry      | <a href="mailto:peter.barry@dlt.com">peter.barry@dlt.com</a>           |
| GitHub Inc 1       | Sam Biesenbach   | <a href="mailto:sam.biesenbach@dlt.com">sam.biesenbach@dlt.com</a>     |
| Google             | Thy Williams     | <a href="mailto:thy.williams@dlt.com">thy.williams@dlt.com</a>         |
| Informativa        | David Roth       | <a href="mailto:david.roth@dlt.com">david.roth@dlt.com</a>             |
| NetApp             | Fathima Khan     | <a href="mailto:fathima.khan@dlt.com">fathima.khan@dlt.com</a>         |
| Oracle             | Alicia Geaneas   | <a href="mailto:alicia.geaneas@dlt.com">alicia.geaneas@dlt.com</a>     |
| Penango            | Thy Williams     | <a href="mailto:thy.williams@dlt.com">thy.williams@dlt.com</a>         |
| Quantum            | Fathima Khan     | <a href="mailto:fathima.khan@dlt.com">fathima.khan@dlt.com</a>         |
| RedHat             | Jason Schmidt    | <a href="mailto:jason.schmidt@dlt.com">jason.schmidt@dlt.com</a>       |
| ScienceLogic       | Fathima Khan     | <a href="mailto:fathima.khan@dlt.com">fathima.khan@dlt.com</a>         |
| Simplivity         | Fathima Khan     | <a href="mailto:fathima.khan@dlt.com">fathima.khan@dlt.com</a>         |
| Software AG        | Lindsey Hardy    | <a href="mailto:lindsey.hardy@dlt.com">lindsey.hardy@dlt.com</a>       |
| Solarwinds         | Charlotte Fenton | <a href="mailto:charlotte.fenton@dlt.com">charlotte.fenton@dlt.com</a> |
| Sqrrl Data, Inc. 6 | Peter Barry      | <a href="mailto:peter.barry@dlt.com">peter.barry@dlt.com</a>           |
| Symantec           | Peter Barry      | <a href="mailto:peter.barry@dlt.com">peter.barry@dlt.com</a>           |
| TomTom             | Thy Williams     | <a href="mailto:thy.williams@dlt.com">thy.williams@dlt.com</a>         |
| Veritas            | Fathima Khan     | <a href="mailto:fathima.khan@dlt.com">fathima.khan@dlt.com</a>         |
| Webmethods         | Lindsey Hardy    | <a href="mailto:lindsey.hardy@dlt.com">lindsey.hardy@dlt.com</a>       |

\* Installation, basic and extended warranty, technical support and software support vary by manufacturer. Please contact the individuals listed above for specific product information.