



# RED HAT CONSULTING COST-SAVINGS ASSESSMENT

## RED HAT CAN CARVE-OUT COSTS, SAFELY

Open source technology solutions from Red Hat can help you trim costs and maintain IT priorities during times of economic challenge. As customers have attested for years, Red Hat solutions boast exceptional performance and an unmatched ability to scale, all at lower costs. But as any IT Manager or Enterprise Architect knows, introducing new technology into production presents challenge and a certain level of risk. These challenges are exacerbated when it's necessary to migrate existing mission-critical applications or deploy new ones. Red Hat Consulting offers subject matter experts who can help identify areas of potential cost-savings by migrating to Red Hat, and then ensure safe, stable migrations.

A Red Hat Cost-Savings Assessment is ideal for new customers who would benefit from a trusted advisor to help identify and prioritize cost-saving opportunities in their infrastructure. During this introductory consulting engagement, a consultant will assess your technology environment and provide a prioritized plan for implementations of Red Hat technology, and an analysis of the associated cost-savings and performance benefits. The end result is a professional assessment of your risk, migration path, and estimated gains—all before you begin to migrate or deploy.

Because a trusted advisor ensures you will not compromise safety or stability, a Cost-Savings Assessment can provide you with confidence as your organization begins to leverage the price and performance benefits inherent to Red Hat and JBoss.

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**How are real Red Hat customers carving out costs? Go to [redhat.com](http://redhat.com) and click on the Success Stories link to find out.**

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## WHAT'S DELIVERED? A PLAN.

With more than 50,000 new Red Hat customers each year, Red Hat Consulting Services has worked in countless IT environments helping customers gain the most value from their technology investment. Our team can quickly assess your needs, recognize opportunities for cost-savings and performance gains, and formulate a plan of action.

A Cost-Savings Assessment is a strong first step if you're considering a migration, new installation, or large-scale optimization project, especially if your goal is to drive costs out and increase budget utility.

Good candidates for a Cost-Savings Assessment include:

- Migration from Solaris or other proprietary operating systems to Red Hat Enterprise Linux.
- Migration from previous versions of Red Hat Enterprise Linux to Red Hat Enterprise Linux 5.
- Migration from VMware to Red Hat Enterprise Linux integrated virtualization.
- Migration from WebSphere or WebLogic to JBoss Enterprise Application Platform.
- Deployment of Red Hat Network Satellite to efficiently provision new systems and manage updates, so you can strategically re-task your internal team.



### RESOURCES PROVIDED BY RED HAT

Red Hat Consulting offers the experience and expertise to determine a strategy that will work best for your environment and guarantee maximum project ROI and speedy time to value, while mitigating risks. Our consultants boast years of experience delivering open source solutions in enterprise environments. Their expertise uniquely qualifies them to consult clients on how to leverage an open source architecture for maximum cost-reduction. For a Cost-Savings Assessment, Red Hat will provide the following:

- Technical Consultant: performs the assessment, discusses needs and priorities with stakeholders, provides a Cost-Savings Solution Guide (documenting recommendations and projected results) at the conclusion of the engagement.

### REQUIREMENTS

To ensure a smooth service delivery the following people from your organization should be available to work with the consultant during the engagement:

- Sponsor. As your ultimate sign-off authority, the sponsor provides guidance and an escalation point, should one be necessary.
- Project manager. This person manages your day-to-day activities related to this engagement, and ensures the timely delivery of information required for the project.

- IT and other staff. Successful delivery of our service requires access to competent professionals who provide relevant information about your IT infrastructure.

The following technical requirements should be met prior to the start of the engagement<sup>1</sup>:

- An inventory of the technology that is to be included in the assessment.
- Documentation of the applications installed on relevant servers.
- Access to system administrators who can install measurement software on the systems as part of the assessment.

### FOR MORE INFORMATION

For more information or to purchase a Cost-Savings Assessment or any other Red Hat Consulting offering, visit: → [www.redhat.com/consulting](http://www.redhat.com/consulting)

<sup>1</sup> These are the most important requirements. A further check list with more detailed requirements will be worked through prior to commencement of the engagement.

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**NORTH AMERICA**  
1-888-REDHAT1  
1-866-273-3428 x44555  
sales@redhat.com

**EUROPE, MIDDLE EAST AND AFRICA**  
00800-7334-2835  
**Turkey** 00800-448-820-640  
**Israel** 1809-449-548  
**UAE** 80004449549  
europe@redhat.com

**ASIA PACIFIC**  
65-6490-4200  
apac@redhat.com

**LATIN AMERICA**  
54-11-4341-6200  
info-latam@redhat.com