





August 2018

DLT SOLUTIONS, LLC | 2411 DULLES CORNER PARK, SUITE 800 | HERNDON VA 20171 |703-709-7172 | WWW.DLT.COM TIN 54-1599882 | D&B 78-6468199 | CAGE CODE 0S0H9



1.0 Overview of SEWP V

The principal purpose of NASA's Solutions for Enterprise-Wide Procurement (SEWP) V contracts is to provide state-of-the-art information technology and computer technologies, high-end scientific and engineering processing capabilities, network equipment and peripherals. These Government-Wide Acquisition Contracts (GWACs) are available for ordering by all NASA centers, all federal agencies and their contractors. NASA's Goddard Space Flight Center, Greenbelt, Maryland procures and manages the SEWP V effort.

The SEWP V contracts are commercial-based contracts, whose acquisition ensued using formal Source Evaluation Board (SEB) procedures. The SEWP V solicitation comprised one set of terms and conditions, one set of proposal instructions and evaluation criteria, and multiple sets of specifications for Information Technology (IT) developed around core competencies of state-of-the-art IT products.

Effective May 1, 2015, DLT Solutions will provide a wide variety of technology solutions under Group A (NNG15SC07B) and Group D (NNG15SC98B) of the <u>NASA Solutions for Enterprise-Wide Procurement</u> (SEWP V) Contracts.

2.0 About DLT Solutions

Since 1991, DLT Solutions (DLT) has worked exclusively with the Public Sector providing innovative and cost-effective commercial-off-the-shelf (COTS) information technology products, solutions, and services to assist Federal agencies in achieving their missions. Our ability to broker vendor and customer relationships, along with our commitment to unparalleled customer satisfaction, enabled DLT to achieve nearly \$950 million in 2014 revenues across more than 80,000 corporate-wide sales quotations and 28,000 customer delivery orders.

DLT works in partnership with both our customers and vendors to solve many challenges including consolidation, big data, mobility, security, and cloud adoption. The depth and breadth of our knowledge and experience stem from working with our Public Sector customers from the "edge" (remote offices, field, etc.) to agency data centers. DLT's experience as a Government-Wide Acquisition Contract (GWAC) holder has given us a clear understanding of the importance of the SEWP V portfolio.

Based on DLT's deep investments to support our manufacturer partnerships, DLT has earned many of our manufacturer's highest level partnerships including Oracle Platinum, Symantec Platinum, Amazon Web Services Advanced Consulting Partner, often times being the largest partner for our vendors supporting the Public Sector. With these higher level partnerships, DLT is able to provide our customers with a superior level of support and, equally important, very competitive pricing.



DLT's evolution as a company and our continued commitment to provide our customers with the latest technologies and corresponding technical expertise have been recognized in the industry. We received the following Awards and Distinctions in 2013-2017:

- 2017 Red Hat Cloud Partner of the Year
- 2017 IDC Government Insights Federal IT Top 50 (#15)
- 2017 CRN Solutions Provider 500 (#39)
- 2017 Washington Technology Top 100 (#55)
- 2017 Bloomberg BGOV200 (#151)
- 2016 CRN Solutions Provider 500 (#39)
- 2016 Red Hat Middleware Solution Public Sector Provider of the Year
- 2016 IDC Government Insights Top 100 Federal IT Rankings (#72)
- 2016 Red Hat Public Sector Partner of the Year
- 2016 Bloomberg BGOV200 (#140)
- 2016 Washington Technology Top 100 (#56)
- 2015 CRN Solutions Provider 500 (#35)
- 2015 Washington Technology Top 100 (#59)
- 2015 Bloomberg BGOV200 Federal Industry Leaders (#151)
- 2015 Red Hat Public Sector Partner of the Year
- 2014 Washington Technology Top 100 Contractors (#66)
- 2014 CRN Solutions Provider 500 (#39)
- 2014 Bloomberg Government Top Federal Industry Leaders (#177)
- 2014 Red Hat's Public Sector Cloud Partner of the Year
- 2013 Google North America VAR Excellence Award Geospatial
- 2013 Google North America Sales Excellence Award Search
- 2013 Red Hat's Public Sector Virtualization Partner of the Year
- 2013 Google North America Partner of the Year Maps for Business

DLT is confident that our past performance represents the product mix and experience necessary to fulfill the current and future needs of SEWP V customers. *The forward thinking operating philosophy of DLT is customer focused with fast, flexible and responsive execution on all customer requirements.*

3.0 Contract Details

3.1 Contract Numbers

- Group A NNG15SC07B Computer Based Systems NAICS 334111
- Group D NNG15SC98B Network Devices, Computer Security Tools and Advanced Video and Conference Tool NAICS 541519

3.2 Period of Performance

All awards are for firm-fixed-price, indefinite-delivery/indefinite-quantity contracts (IDIQs). Each contract will have an effective ordering period of 10 years, consisting of a five-year base period from May 1, 2015 to April 30, 2020, and one five-year option period from May 1, 2020 to April 30, 2025.



3.3 Contract Competition

DLT's contracts were competitively awarded, thus no additional formal competition is required for delivery orders. However, as part of multi-award contract groups A and D, Fair Opportunity must be provided to all other contract holders in those groups. The Quote Request Tool (QRT) which can be found at https://www.sewp.nasa.gov/qrt/security/login.sa, automatically distributes quote requests to the appropriate contract holders. For additional information about Fair Opportunity, please visit https://www.sewp.nasa.gov/fairopportunity.shtml.

There is no requirement to obtain three quotes as long as all Contract Holders within a Group are given an opportunity to provide a quote.

4.0 Program Support

4.1 DLT's SEWP V Contracts Program Office

For contractual questions, unresolved issues, or problematic orders, contact:

Program Manager

Nicole Scotchel Telephone: 703-773-9215 Fax: 866-708-6867 Email: nicole.scotchell@dlt.com

4.2 DLT Contact List

SEWP customers may contact SEWPV@dlt.com to:

- Request product information to prepare a quote request
- Request information about installation, warranty, software support and technical support *
- Address any post-delivery issues

✤ Installation, basic and extended warranty, technical support, and software support vary by manufacturer. Please contact <u>SEWPV@dlt.com</u> for specific product information.