Department of the Navy - Oracle II





Oracle II Enterprise Software License Agreement Overview

Agreement Overview

- Indefinite Delivery Indefinite Quantity (IDIQ) #N0018918D0001
- Effective Date: May 31, 2018
- Expiration Date: May 30, 2023

Mandated Source of Supply

The use of Department of the Navy (DON) Enterprise Software Licensing (ESL) Agreements is mandated per the February 22, 2012, DON Chief Information Officer (CIO)/ Assistant Secretary of the Navy (ASN) Research, Development, & Acquisition (RDA)/ASN Financial Management & Comptroller (FMC) memorandum to achieve maximum cost savings.

What is Provided Under the Agreement?

- 1. Unlimited License Agreement (ULA) Products: Provides unlimited use of 11 software products within the DON, including maintenance renewal.
- **2.** Catalog: Most of Oracle's remaining software products are available for purchase via the catalog. Prenegotiated enterprise discounts available for each commercial price list. Catalog prices are static through May 2023.

1. ULA

- Oracle Database
 - Enterprise Edition (Processor)
 - Enterprise Edition 2 (Processor)
 - Personal Edition (Named User Plus) RHEL for HPC Head Node
- Oracle Advanced Security
- Oracle Diagnostics Pack
- Oracle Tuning Pack
- Oracle Partitioning
- Oracle Database Lifecycle Management Pack
- Oracle Data Masking and Subsetting Pack
- Oracle Label Security
- Oracle WebLogic Suite
- Oracle Database Vault
- Oracle Audit Vault and Database Firewall

2. Catalog Products*

- Oracle Technology Price List
- Oracle Fusion Applications Product Price List
- E-Business Suite Price List
- **Business Intelligence Applications Price List**
- Oracle Application Integration Architecture Price
- Peoplesoft Enterprise Applications Price List
- JD Edwards Applications Price List
- Siebel Applications Price List
- **Construction & Engineering Price List**
- Crystal Ball Product Price List
- MySQL Price List
- Java Price List
- These products are sold at varying discount levels in accordance with the Terms and Conditions of the End User ordering document.





Who Can Use the DON ESL Agreement for Oracle?

The DON is the official licensee. This consists of any entity considered a "Principal Element of the DON" ("PED") as defined by the 32 Code of Federal Regulations, sections 700.203 and 700.204. Authorized users include: DON government employees (military, civilian, Navy Reserve, and National Guard assigned to the DON), contractors, non-human devices, detailed individuals that are included and accounted for in the DON in support of the internal or external DON operations and those individuals or non-human devices who have access to, use, or are tracked by Oracle software.

The following are excluded from the DON ESL Agreement for Oracle II and therefore may NOT order products from the Contract Catalog:

- U.S. Navy Bureau of Medicine
- Any entity for which DON is serving as a DoD Executive Agent pursuant to DoD Directive 5101.1, DoD Executive Agent
- Any entity for which the DON is serving as a DoD Combatant Command Support Agent (CCSA) pursuant to DoD Directive (DoDD) 5100.03, Support of the Headquarters of Combatant and Subordinate Unified Commands
- Any entity or successor/reorganized entity for which the Department of the Navy Special Access Program Central Office is/or becomes the oversight authority or cognizant authority in accordance with DoD Directive 5205.07, Special Access Program (SAP) Policy

Key Contacts

DON ESL Program Office (PMM-290)	Position	Email	Phone
Melany Davis	DON ESL Project Officer	melany.davis@navy.mil	619.553.2266
Lawrence Mark	DON ESL Contracting Officer	lawrence.r.mark@navy.mil	717.605.3079
DLT Solutions Team	Position	Email	Phone
AJ Ezersky	Director, Program Management	navyoracleteam@dlt.com	703.708.9141
Tim Short	Manager, Federal Sales, New License	navyoracleteam@dlt.com	571.309.3019
Dylan Weigel	DOD Account Manager, New License Sales	navyoracleteam@dlt.com	571.346.1891
Jeremiah Johnson	Sr. Manager, Support Renewals	navyoracleteam@dlt.com	703.708.9122
Tai Laleau	Sr. Sales Rep, Renewals	navyoracleteam@dlt.com	703.708.9120
Len Winter	Sr. Director of Sales, Oracle	navyoracleteam@dlt.com	703.773.9221
Lenny Long	Senior Director, Strategic Market	leonard.long@dlt.com	703.309.4664
Oracle Team	Position	Email	Phone
Jim Coulter	Sr. Sales Manager, Cloud, DOD	jim.coulter@oracle.com	703.472.1700
Jeff Kessler	Field Account Executive, Cloud	jeff.kessler@oracle.com	240.498.5201
Mike Coronella	Field Account Executive, Cloud	michael.coronella@oracle.com	202.744.3517
Becci Defrank	Sr. Sales Manager, On Prem, DOD	becci.defrank@oracle.com	**
Dan Rupinski	Field Account Executive, On Prem	dan.rupinski@oracle.com	650.291.0852
Kent Morris	Field Account Executive	kent.morris@oracle.com	443.690.7452
Randy Neville	Director, Customer Service Management	randy.neville@oracle.com	321.258.7834
Terri Bartucca	Account Executive, Renewals	terri.bartucca@oracle.com	919.257.2431

For Information on the Contract, Products, Licensing Questions, or Any Issue

Visit the PEO EIS Website: https://navy.deps.mil/sites/PMM172/_layouts/15/start.aspx#/ (DoD CAC required)

Visit the DLT Marketplace: https://portal.dlt.com/don-oracle For Ordering and Questions, Email: navyoracleteam@dlt.com

2411 Dulles Corner Park, Suite 800, Herndon, VA 20171

Main 800.262.4358

eFax 703.709.8450