ZorroSign

Case Study

Learn how a Montessori school uses ZorroSign eSignature and DTM to improve administrative operations

Company Profile

- **Industry**: Education
- **Staff**: 15
- **Students**: 120
- **Doc Sets Used/Year**: 8,400

Challenges

- **Strategy**: Secure, paperless, efficient operations
- **Goal**: Digitize and automate all Montessori forms
- **Focus**: End-to-end workflows

Solution

- **Templates/workflows configured**: 18

- **Ad hoc docs signed**: 20/Mo

- **Use of 4n6 Token**: On all legal documents

Business Overview

Our subject for this case study is a Montessori school that is focused on offering their student's and school staff the most up to date technology in order to facilitate learning and impart knowledge in a fun and nurturing environment. The school is focused on streamlining administrative processes that will ultimately allow the Montessori school parents and staff to complete all administrative processes quickly, safely, efficiently and have the flexibility to do it on their mobile devices.

Challenges

Timeliness, privacy and cost efficiency when executing student related and administrative documents was the primary concern of this Montessori school. The organization must constantly make certain that its processes are current while never compromising privacy and security of information. Workflow automation for school administrative paperwork, student registration, and permission slips were some of the major areas that the school wanted to improve with the adoption of ZorroSign.

To stay competitive the institution strives to consistently improve its staff processes and student family service offerings, reduce cost, eliminate errors while securely speeding up processes. These challenges are faced on a daily basis and technology is one area that management felt could be a game changer. Less time spent on document processing is additional time spent enhancing student's educational experience.

Solution

The organization selected ZorroSign as its electronic signature and Digital Transaction Management vendor because ZorroSign exceeded their functional administrative needs. Comprehensive workflow automation was the perfect solution to streamline the school's HR processes, including their new employee onboarding program. ZorroSign was also able to provide an archive of documents with its Document Management System, allowing for the school to have a secure way to file old student and staff records. As a educational organization, efficiency, cost effectiveness, and accuracy from adopting new technology was a key driver in the decision to adopt the eSignature and DTM solution. ZorroSign is used to automate student related forms like registration, tour packets for prospective students, classroom operations like permission slips, new employee onboarding for teachers and staff, offer letters, timesheets, and yearly compliance training acknowledgment letters.

"Our Montessori school was in search of a cost effective solution that would allow us to automate all of our student related forms. ZorroSign provided a solution for not only our student forms, but for all of our administrative processes, saving the school time and money. Using ZorroSign's eSignature solution has allowed the school to provide our staff, students and their family's additional flexibility when conducting administrative business with the school, meeting the needs of busy parents."

- Anonymous, Montessori School Director

Result

Customer adoption of ZorroSign was frictionless and fast given ZorroSign's intuitive user interface and training program. Within 14 days of implementation the organization optimized its administrative document execution cycle time. This allowed the school to deliver workflow efficiency and streamline operations for their students and staff, decreasing cycle time to minutes per document.

Possibly the largest impact of ZorroSign was the ability to execute administrative documents and operational documents, like student permission slips, on a mobile device, including inside the classroom. Further, adoption of ZorroSign's patent pending 4n6 (Forensics) Token technology, added an extra layer of security, legal protection and legitimacy to legal documents.

Time Savings

2 hrs. per day/per administrative employee

Cost Savings

$10k+ annually

2018

CIO Review

CIO Applications

Insights Success

Silicon Review

2017

Aragon Research

CIO Applications

CIO Outlook

About ZorroSign

In the mid-90s, one of the ZorroSign co-founders developed an innovation that addressed a pain point for companies across the globe – electronic signature. This solution is used in most POS systems even today by government agencies and companies such as DMV, USPS, UPS, and a number of Federated Department Stores like Macy's, and American Express. The electronic signature also served as a key technology component when President Bill Clinton signed the *Electronic Signatures in Global and National Commerce Act*, also known as the "Millennium Digital Commerce Act" or the "E-SIGN Bill" on June 30, 2000. The same inventor then went on to create the next generation electronic signature called the Document 4n6 (Forensics) Token (patent pending), a Document DNA based crypto tokenization that uses Blockchain technology.

In 2015, ZorroSign was born to use these enhanced electronic signature technologies to create a unified platform of complete advanced Digital Transaction Management (DTM) solution including document fraud and tampering detection. The idea is to provide a highly secure, flexible, seamless, and robust solution to support end-to-end flow of document signature ceremonies for any situation, any industry, any department – for signatories located anywhere and using any device.

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