

# Appian Vendor Management

Break down silos between government contracting offices and vendors with connected, automated, end-to-end acquisition workflows.

## The Appian Vendor Management solution offers:

- A centralized web portal for vendors and contracting.
- An intuitive interface.
- A secure way to share large, complex documents and data.
- Automated intelligent document management.

Communicating with vendors has historically been a manual and cumbersome process for the government. Both parties are underserved by current technologies, and the way they interact is continuously evolving as regulations and best practices change. The government requires a single system that is built to keep up with acquisition regulation and innovation.

Appian Vendor Management breaks down silos between government procurement offices and the vendor community, enabling secure data sharing, communication transparency, and much more. Built on the unified Appian Low-Code Platform, Appian Vendor Management integrates and augments existing systems without costly migration or replacement efforts. Automating manual processes end to end speeds workflows, reduces errors and lead time, and frees up employees to focus on strategic tasks.

#### Transparency, simplified.

Appian Vendor Management was built with both vendors and contracting personnel in mind, allowing them to easily interact through the app's interface.

No more lost or undeliverable emails. No more errors uploading files. No more concerns about security. Procurement documents are complex enough—sharing them shouldn't be. The document management features within Appian Vendor Management ensure parties can easily and securely share all required documentation. The system automatically validates whether all required documents have been provided, which reduces delays and ensures a smooth process.

## Streamline the procurement process.

Having a centralized view of a contracting opportunity allows users to view structured data, unstructured data, and the status of an opportunity all in one place. Managing and monitoring opportunities in disparate locations can slow down the entire procurement process. The centralized, intuitive Appian Vendor Management interface ensures vendors have quick and easy access to the data they need to effectively respond to an opportunity.

#### Improve participation, facilitate interaction.

Increasing the pool of vendors that participate in an opportunity improves results. A modern and efficient system should encourage more interaction and participation from vendors. An online vendor portal should be intuitive to navigate. Appian Vendor Management provides a fair and transparent way to communicate with vendors and improve outcomes. Eliminating issues that deter participation results in increased competition and better acquisitions.

#### Continuous improvement, future-proof.

Appian Vendor Management software updates stem from real customer, partner, and prospect feedback. Their input ensures product capabilities always meet or exceed market needs. Additionally, updates to the Appian Low-Code Platform are incorporated into all our existing solutions, adding a "future-proof" element to any procurement investment.

## **Key features:**

- Centralized view of each opportunity to view data and monitor status.
- Configurable task management to create and maintain tasks, timelines, and required actions, all from one place.
- Automated document management to verify which documents are needed from vendors for a given opportunity.
- System allows vendors and contracting personnel to interact with each other and securely share documents.

### Why Appian Vendor Management?

- Modern, consumer-grade user interface.
- One-stop shop for all things vendor management.
- Increased levels of participation with lower barriers to entry.
- Significant time savings from automated processes.
- Simplified integrations for real-time data views.

## Powerful integration and automation.

Vendor management systems cannot function in siloes. They must fully integrate with contracting capabilities, including requirements management, source selection, and award management. Appian easily integrates with

your legacy environments and unifies processes, people, documents, security, and data into a single solution—so there's no need to "rip and replace" existing systems.

Appian applications and workflows combine the best aspects of commercial off-the-shelf solutions and custom development. They're easy to customize and integrate with legacy systems, and they utilize technologies such as robotic process automation (RPA), intelligent document processing (IDP), and artificial intelligence (AI) for secure data storage and seamless data access.

## Applications built for government.

With Appian, federal agencies can deploy secure, scalable, easy-to-use applications in the cloud, on-premises, or in a hybrid environment, with full mobile and offline capabilities. Government employees can perform all vendor management functions from any location, and program executives have complete, secure access to information and activity status—anytime, anywhere.

The Appian platform has extensive security infrastructure, and its architecture complies fully with federal standards and certifications, including FISMA, FedRAMP, HIPAA, SOC 2, and SOC 3. Federal infrastructure options include a FedRAMP Authorized Cloud, fully managed IL4 and IL5 services, MilCloud, AWS GovCloud, and Microsoft Azure. Agencies can safely choose where to deploy applications without limiting functionality and flexibility or compromising regulatory compliance.



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