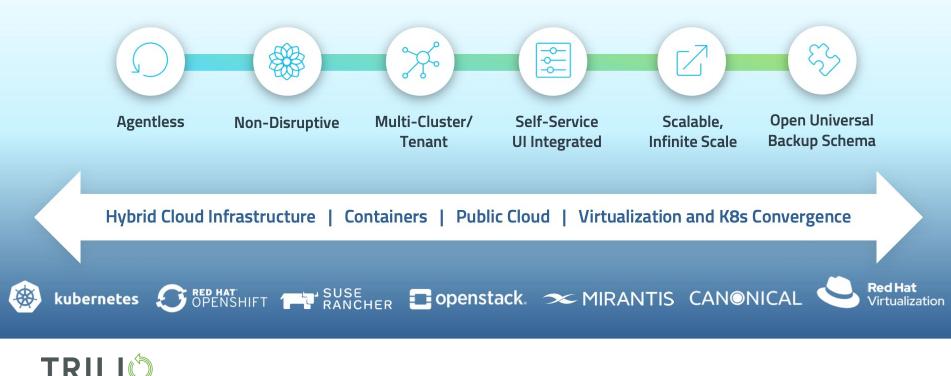
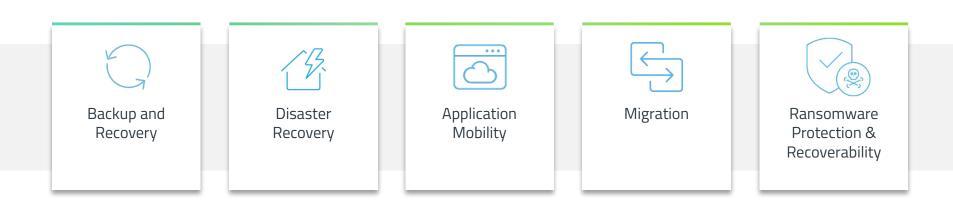
## TrilioVault Data Protection Platform Designed <u>FOR</u> the Cloud



# Use Cases





# Value Prop to End Users

### Business outcomes

#### Benefitting your customers

Alongside our product features Trilio is directly benefitting your customers non-function-requirements ,such as external regulatory and mandatory internal requirements as well as internal business goals.



**Secure your employee's productivity** and the ability to generate revenue and improve your product/service for their customers



**Improve TCO** Minimize internal labor costs for solving audit findings and daily backup by having backup automation and shared responsibility, as well as centralized reporting in place – Cost-benefit, can have a positive impact on your end customer unit price and margins

Customer benefits: By using Trilio you will strengthen your SLA towards your customers and internal entities



#### **Don't lose business to competition**

Appropriate BCM processes and tooling will prevent you losing business to competitor and keep your reputation high



**Keep your risk budget** in check by having an answer to data loss and ransomware attack scenarios incl. evidence

### TRILIÔ