# **CORONA Organizational Profile**



### Company Snapshot & History

**Core Business:** Corona offers a comprehensive set of business and technology consulting services and software solutions to help organizations reduce operational risk, increase productivity, and support revenue growth. We serve more than 900 enterprises and service providers worldwide, and have a dedicated Public Sector team focused on the needs of Federal



Agencies. Our consultants implement the tools, processes, and procedures necessary to ensure the measurability, manageability and performance of our client's IT environments. We take a business-centric approach, working closely with our client's staff to align technology with corporate objectives. By combining our expertise with best practices and proven processes we are able to deliver consistent and exemplary results that help improve your business operations and create a foundation for continuous improvement.

Founded in early 2004 and incorporated in 2005 to provide training and support on all SolarWinds products.

Serving: Today we provide first class products and services supporting IT and IS departments across all industries. We have delivered our services as far away as Singapore, Mongolia, Australia, and Papua New Guinea, as well as across all 50 states. Our clients include companies large and small as well as state, local, and federal governments.

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#### **IT Infrastructure Solutions**

IT STRATEGY AND PLANNING solutions to help define key business objectives and develop an IT strategy and roadmap.

- IT STRATEGY & INTEGRATION services align technology plans with a company's business objectives.
- **BUSINESS CONTINUITY & DISASTER RECOVERY services** ensure the continuity of networks, systems, and business processes.
- PROCESS GOVERNANCE & ARCHITECTURE services drive efficiencies and savings through effective resource management.
- IT ASSESSMENT services providing comprehensive assessments and recommendations for IT operations and resource management.
- DATA CENTER PLANNING & RELOCATION services provide end-to-end assistance with data center planning, design, and relocation.

IT INFRASTRUCTURE solutions help improve the performance and resiliency of the IT infrastructure.

- LIFECYCLE NETWORK services help plan, design, implement, and optimize a reliable, scalable, and secure network infrastructure.
- EMERGING TECHNOLOGY services help evaluate and implement the latest technologies to achieve your business initiatives.
- CONVERGED NETWORK services help take advantage of the features of a converged network, such as unified messaging, centralized call processing, and collaboration tools.
- MOBILITY & BYOD services help increase network flexibility, productivity, and cost effectiveness with the latest wireless protocols.

SECURITY solutions help mitigate risk & reduce vulnerabilities by combining sound policies, practices, and technology.

- RISK ASSESSMENT determines risk and exposure to threats and vulnerabilities to formulate a security strategy.
- DEFENSE PLANNING develops security plan, policies, procedures, operations modes, PIN testing, and recommended technology.
- ARCHITECTURE & INFRASTRUCTURE assists in identifying and integrating the best-in-class security technologies.

STORAGE SYSTEMS AND SERVICES solutions help manage the business information speed, efficiency, and reliability.

- STORAGE MANAGEMENT services help implement a reliable and scalable storage infrastructure.
- ARCHITECTURE services provide full-scale planning, design, implementation, and operations of the storage infrastructure.
- DATA CONSOLIDATION & MIGRATION services help with the consolidation of data and optimization of data integrity.

## **OPERATING SYSTEMS AND DIRECTORY SERVICES solutions** assist in selecting and integrating operating systems and network services.

**NETWORK AND SYSTEMS MANAGEMENT solutions assist in** all phases of managing best-in-class network operations and service centers.

- DIRECTORY SERVICES helps with the design and implementation of a comprehensive directory structure.
- OPERATING SYSTEMS SECURITY helps secure the OS and application infrastructure.
- ENTERPRISE SERVICES assists with managing the environment, leveraging communication tools, and developing commerce solutions.
- **OPERATING SYSTEMS provides comprehensive OS services** including architecture, implementation, high availability, and upgrades for your UNIX Wintel, and Linux environments.
- IT OPERATIONS helps plan, design, implement and operate network operation centers (NOCs) that meet service-level agreements.
- ITIL SERVICES will use ITIL Certified staff to guide organizations in developing mature and reliable operational processes and procedures.
- IT OPTIMIZATION helps optimize networks to ensure reliable performance for business-critical applications and end users.
- DISASTER RECOVERY & HIGH AVAILABILITY helps ensure organizations have the architecture, plans, procedures, and technologies in place to ensure uptime meets organizational goals.
- DATA CENTER MANAGEMENT provides services for all aspects of managing data centers.

#### **Business Application Solutions**

#### **ENTERPRISE PROJECT MANAGEMENT**

# PROGRAM MANAGEMENT solution promotes consistent project execution, enhances team collaboration,

- optimizes resource utilization & planning, and provides real-time portfolio visibility & decision support.
- CONTINUOUS IMPROVEMENT solution improves BB/GB productivity and project throughput, automates portfolio dashboards, and provides an infrastructure for Six Sigma/LEAN Program control.
- **COLLABORATIVE PRODUCT DEVELOPMENT solution helps** reduce time to market and increase customer value by improving management of collaboration within crossfunctional design, engineering, and manufacturing processes.

#### **COLLABORATION AND ANALYTICS**

- COMPLEX DOCUMENT ASSEMPLY solutions leverage the Microsoft Office System to automate document-centric workflow processes, reduce time spent searching for content, maintain version control, and provide powerful index and search tools.
- SERVICE PORTALS solutions leverage Microsoft SharePoint to enable organizations to seamlessly connect users, teams, customers, and partners to corporate knowledge, automate business processes, integrate applications and data, and provide personalized views, secure search, and index capabilities.
- **BUSINESS PERFORMANCE MANAGEMENT solutions are** fully integrated with Microsoft SharePoint and SQL Server Analysis Services. Web-based tools enable integrated and simplified views to measure progress against key performance indicators and add speed and quality to collaborative decision-making.

#### **Technology alliances with industry leaders**

To maintain our customers' competitive advantage, Corona has strategic alliances with industry-leading providers, including SolarWinds, Dell, VMware, and Cisco.